

Louisiana Public Service Commission



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Deputy Undersecretary

September 25, 2017

VIA E-MAIL:

***Re: RFP 17-13 – Docket Nos. TBD In re: Cleco Power, LLC's Monitoring Reports
for the test years ending June 30, 2017, 2018 and 2019 (Amended)***

To all LPSC qualified consultants:

Enclosed please find an Amended Request for Proposals ("RFP") for an outside **consultant** issued by the Louisiana Public Service Commission for the above referenced dockets. This RFP amends the previous one issued September 22, 2017 by adding 2 test year reviews for a total of 3 separately docketed annual reviews pursuant to Cleco Power, LLC's Formula Rate Plan. If your firm is interested in submitting a proposal, please review the RFP carefully to determine whether your firm meets the specific requirements to qualify for this representation.

All Proposals must include a showing that your firm possesses the requisite qualifications and experience to represent the Commission in this matter. Also, please note that all Proposals, including the **original, plus (5) five copies as well as an electronic copy** must be received on or before **October 12, 2017**. Selection of a consultant is anticipated to take place at the Commission's **October 19, 2017 Business and Executive Session**.

Should you have any questions, please do not hesitate to contact me.

Sincerely,

A handwritten signature in blue ink, appearing to read "Melanie A. Verzwylt".

Melanie A. Verzwylt
Staff Attorney

AMENDED RFP 17-13¹
LOUISIANA PUBLIC SERVICE COMMISSION
REQUEST FOR PROPOSALS (“RFP”)
September 25, 2017

DOCKET NOS. TBD In re: Cleco Power, LLC’s Monitoring Reports for the test years ending June 30, 2017, 2018 and 2019.

The Louisiana Public Service Commission (“Commission” or “LPSC”), in accordance with the requirements of the LPSC General Order dated November 10, 2014 regarding the selection of contract employees (the “Contract Order”) to represent the Commission, issues this Request for Proposals (“RFP”) to **outside consultants** who will assist the Commission in its review of the upcoming Monitoring Reports to be filed by Cleco Power LLC (“Cleco”) beginning October 31, 2017. Qualifying proposals will be placed on the October 2017 Open Session agenda for Commission consideration.

I. Overview

As part of Regulatory Commitment 4 found in Order No. U-33434-A, Attachment A, Cleco must continue to make annual rate filings pursuant to its current Formula Rate Plan (“FRP”), which is attached to the stipulated settlement approved in Order No. U-32779, with the potential for rate decreases (but not increases) through and including the 2019 Formula Rate Plan filing. Paragraph 2.7.A. of the current FRP provides for October 31 Monitoring Report filings in 2015, 2016 and 2017. Order No. U-33434-A requires Cleco to continue to make those filings in 2018 and 2019. Accordingly, Staff seeks a consultant to assist with the annual Monitoring Report filings which will be docketed separately upon their filing deadlines of October 31, 2017, 2018 and 2019.

II. Scope of Representation

All proposals shall include an outline of a plan of action for conducting the review of the test year filings. Additionally, the consultant must be prepared to assist Commission Staff in drafting and responding to discovery, preparing direct and cross-answering testimony, reviewing and analyzing stipulation terms, testifying before an administrative law judge, and conducting informal meetings with the parties as necessary. However, the Commission and its Staff shall have the right to determine how the tasks will be carried out. In addition, all proposals shall be accompanied by a professional firm resume indicating the qualifications and experience necessary to meet the requirements of this RFP. Deviations from the requirements contained herein, or conditional bid amounts may result in rejection of the bid as non-conforming.

¹ This RFP is being amended to include the 3 remaining test years under the formula rate plan. The original RFP only included 2017. The deadline for submitting proposals remains October 12, 2017 so that the proposals can be considered at the Commission’s October 2017 Open Session.

III. Period of Representation

The time period estimated to complete the Scope of Representation is approximately 36 months. However, this is merely an estimate and the Commission makes no representations as to the accuracy of the Period of Representation.

IV. Minimum Requirements

To be considered, all applicants must meet the following minimum requirements *in addition to those provided* in the Commission's General Order dated November 10, 2014. Consideration will be given to factors such as educational background and achievement, practical experience in the field of public utility practice and similar practice before other state public utility commissions; in addition to the applicant's knowledge of Louisiana ratemaking standards, regulatory law, and formula rate plans.

Applicants shall at a minimum be qualified and prepared to render expert testimony, and be cross-examined, with respect to all of the issues addressed in this RFP and which are likely to arise in the proceeding, including but not limited to:

- A. Appropriate accounting standards and practices for electric public utilities, public utility accounting, and generally accepted auditing standards;
- B. The appropriate ratemaking adjustments to be made to the utility's accounting records;
- C. The determination and calculation of the appropriate rate base of a utility plant investment dedicated to providing service;
- D. Traditional cost-of-service and cost allocation methodologies supporting the revenue requirements among classes of customers;
- E. The cost allocation methodologies for the allocation of investment and expenses between affiliates, including the relationship of the holding company to its subsidiary operating companies, the transfer of investment and costs between operating companies, and the provision of services between affiliates;
- F. Cost of capital, including capital structure, cost of debt, cost of equity and rates of return;
- G. Just and reasonable costs and prudent investments associated with providing reliable and quality service as recommended by NARUC;
- H. Depreciation and taxation; and
- I. A detailed understanding of electric utility regulation.

All proposals shall include a plan of action, estimated timeline, and fees and costs associated with completing the scope of representation above. This will result in one proposal. However, in the event an applicant is chosen, Commission and its Staff shall have the right to determine how the tasks will be carried out. In addition, all proposals shall demonstrate that the Applicant has the qualifications and experience necessary to meet the requirements of this request for proposals. Applicants will only be considered if proposals meet all of the requirements of this request for proposals and the Commission's Contract Order.

V. Estimate of Costs

All proposals shall include fees and costs associated with consulting in the dockets. All applicants responding to this RFP shall quote their rates on an hourly basis and submit a total budget, and shall separate professional fees from costs. However, applicants shall only be allowed to charge for actual hours of work performed and costs incurred. Once selected, an applicant's rates and budget shall not be altered except by formal approval of the Commission.

VI. Conflict of Interest

Applicants shall prominently and separately disclose current, as well as past employment, which could possibly result in a conflict of interest. In addition, applicants shall disclose matters in which they currently represent clients before the Commission.

VII. Billing Guidelines

As required by the November 10, 2014 General Order, all bills will be rendered monthly and shall specifically identify and describe all work performed, the person performing such work, the time and charge for such work, and shall additionally show the total amount billed to date and the authorized original estimate. Bills will be rendered in strict accordance with the Commission's guidelines. Expenses shall also be separately disclosed with proof of such expenses attached.

Expenses, where applicable, shall be reimbursed at state authorized rates as specified in the Travel Policies and Procedures Memorandum issued by the State of Louisiana, Division of Administration in effect at the time such expenses are incurred ("Allowable Expenses"). Any expenses that exceed the Allowable Expenses shall be borne by the contract employee and shall not be reimbursed by either the Commission, or the correspondent utility, unless otherwise specified by the Commission.

VIII. Reservation of Rights

The LPSC reserves the right to reject any and all proposals, to amend and/or supplement this RFP at any time, and to consider proposals or modifications thereof received at any time

prior to LPSC vote at Open Session, if such action is found by the LPSC to be in the public interest. Pursuant to the General Order regarding the selection of contract employees, the LPSC has the right to accept other than the lowest offer with regard to price. In addition, there is also no assurance, express or implied, that an award will necessarily be made pursuant to this RFP.

IX. Submission of Proposals

Interested parties should submit the **original (hard copy), 5 copies, and e-mail an electronic copy** of the proposal to:

Kim Trosclair
Louisiana Public Service Commission
Office of the General Counsel
602 North Fifth Street (Galvez Building) (70802)
P.O. Box 91154
Baton Rouge, Louisiana 70821-9154
Phone: (225) 342-9888
Fax: (225) 342-5610
Email: kim.trosclair@la.gov
melanie.v@la.gov
rene.robertson@la.gov

To be considered, an original, five copies, and the electronic copy of the proposal must be received on or before **October 12, 2017**. **Selection of consultants is anticipated to take place at the Commission's September Business and Executive Session, which is currently scheduled for October 19, 2017 in Buras, Louisiana.** Information concerning billing procedures and the Commission's RFP policy may be obtained from the address listed above, or by calling (225) 342-9888.