Statement of Qualifications
Louisiana Public Service Commission
Street Light Development and Upkeep
Docket No. R-34757

April 12, 2018

RJLPC
Robert J. Lambert, Professional Consortium, LLC
Engineering Consultants
Table of Contents

- Cover Letter
- Mission Statement
- Team Introduction
- Partial List of Relevant Projects
- Resumes
- Memberships
Ms. Melanie Verzyvvelt  
Staff Attorney  
Louisiana Public Service Commission  
P.O. Box 91154  
Baton Rouge, LA 70821

RE: Statement of Qualifications  
Docket No. R-34757 Street Light Development and Upkeep

Dear Ms. Verzyvvelt:

RJLPC, Robert J. Lambert, Jr. Professional Consortium, LLC, is pleased to submit the attached Statement of Qualifications for consideration to be selected to provide consulting services for the referenced Docket No. R-34757.

We appreciate the opportunity for consideration.

Yours very truly,

RJLPC

[Signature]

Robert J. Lambert, Jr., PE  
LEED AP, Licensed Contractor
Mission Statement

Robert J. Lambert, Jr.
Professional Consortium, LLC

To offer a streamlined, tailored and creative approach grounded in ethical integrity to servicing municipal government through engineering design, project management and Inspection
Team Introduction

Robert J. Lambert, Jr. has a rich history and background regionally with regard to design, construction and management of urban infrastructure.

As Principal Engineer, Mr. Lambert has worked over 15 years in the engineering profession and has been involved in multiple aspects of engineering design, management and construction throughout his entire adult life. His background involves participation at multiple levels including design, analysis and implementations of the following: structure, water quality and waste water, storm water drainage and retention, geometric and roadway design, engineering management, construction management and expert witness. His extensive and broad consulting background has contributed to both municipalities and other governing agencies in securing funding and implementing design and construction.

Engineering is comprised of a multitude of various disciplines (i.e., civil, environmental, mechanical, electrical, and geo-technical) all of which commonly collaborate through many different projects. RJLPC's unique civil experience has garnered them a thorough understanding of how these disciplines interface to find successful solutions.
Team Introduction (Continued)

The Consortium concept has enabled RJLPC to assemble a network of professionals in each discipline to be utilized on an as needed basis. This approach allows for greater expertise in each discipline with a substantial reduction in overhead which is then passed on to the client.

Moral and ethical integrity is of utmost importance to RJLPC. Our staff is educated continually with regard to ethical behavior and practice. It is our desire to be a shining example in practice of how government and its relations should interface.

Ronald Johnson is an innovative Senior Executive with over 11,875 lighting and electrical professional connections with over 35 years of leadership experience in the Global and North American lighting industry. Providing consulting services for lighting platform evaluation, design and product sourcing with a concentration on large scale deployment of LED lighting solutions including roadway, commercial and governmental projects.
Partial Project List

- Highway culvert design & hydraulic analysis
- Municipal water and sewer design and analysis
- Roadway & associated infrastructure design and analysis
- Rhone Sewer Lift station – City of Kenner
- 4848 Veterans Blvd., Retail Development Civil Design
- Turning Lane & Intersection at Veterans between Clearview & Transcontinental
- Fleur de Lis Boulevard City of New Orleans reconstruction of urban divided roadway.
- Gabriel subdivision City of Kenner roadways, drainage, water & sewer and associated city upgrades.
- Louisiana Public Service Commission forensic assessment and observation of water and sewer infrastructure improvements.
- City of Mandeville 750,000 gallon elevated water storage tank
- LA highway 22 drainage improvements
- Harrison Avenue drainage improvements- St. Tammany Parish
- Oak Harbor Boulevard and associated infrastructure- St. Tammany Parish
- Dalwill Drive improvements- Mandeville
- West Jackson County Utility District Water and Sewer valuation and program management
OVERVIEW:
Mr. Lambert has been involved in multiple aspects of engineering design, management and construction throughout his entire adult life, having participated at multiple levels including but not limited to the design, analysis and implementation of the following: structure, water quality and waste water, storm water drainage and retention, geometric and roadway design, engineering management and business development, construction management, construction engineering and design build and expert witness. His extensive and broad consulting background has contributed to both municipalities and other governing agencies at the local, state and federal levels and private, commercial and industrial industry.

EMPLOYMENT:
Robert J. Lambert, Jr., Professional Consortium, LLC
Principal Engineer (2009 – Current)

Krebs, LaSalle, LeMieux, Consultants, Inc.
Vice President Gulf Coast Operations (2005 – 2008)

- Develop and secure client base both municipal and private throughout southeast Louisiana and the Mississippi gulf coast regions for a civil engineering and consulting firm with an 80 member engineering and technical staff.
- Pre and Post Construction design and forensic analysis.
- Project / Construction Management and Design Supervision, including; structural design and analysis, hydrologic and hydraulic design and analysis, geometric and roadway design and construction, water distribution and sewer collection design and construction, and design and construction with regard to private development and municipal infrastructure.

Robert J. Lambert, Jr., P.E., Consultant
Principal Engineer (2002 – 2005)

- Pre and Post Construction design and Analysis
- Consult municipalities and private developers with regard to design and construction of major infrastructure.
- Forensic analysis ranging from large scale drainage impact to pre and post construction means and methods and storm related structural deficiencies, including damage analysis / assessment and expert witness.
Richard C. Lambert Consulting Engineers

Project Manager / Civil Engineer (1997 – 2002)

- Project / Construction Management and Design including: structural design and analysis, hydrologic and hydraulic design and analysis, geometric and roadway design and construction, water distribution and sewer collection design and construction, and design and construction with regard to private development and municipal infrastructure.
- Responsible for managing five engineers, six technical assistants and twelve administrators and field technicians.
- Represented municipal and private clients before Federal, State and local governing bodies.
- Performed duties associated with business development and client relations.

SELECTED PROFESSIONAL MEMBERSHIPS:
- A.S.C.E. – American Society of Civil Engineers
- N.S.P.E. – National Society of Professional Engineers
- L.E.S. – Louisiana Engineering Society
- U.S.G.B.C. – United States Green Building Council
- St. Tammany Parish Leadership Alumni

EDUCATION & ACCREDITATIONS:
  Bachelor of Science Civil and Environmental Engineering
- Louisiana Professional Engineering and Land Surveying Board
  Professional Engineer, Reg. # 29902
- Mississippi Board of Licensure for Professional Engineers and Surveyors
  Professional Engineer, Reg. # 27056
- National Council of Examiners for Engineering and Surveying
  NCEES Record, Reg. # 37580
- Green Building Certification Institute
  LEED AP (Leadership in Energy and Environmental Design) Accredited Professional
- Louisiana Licensing Board for Contractors – License No. 52178
  Licensed in: Building, Heavy, Hwy, Street and Bridge, Municipal & Public Works Const.
Louisiana Professional Engineering and Land Surveying Board

Hereby Certifies that

RJPC

has completed with the regulations of this Board and is authorized to perform engineering services in the State of Louisiana contingent upon payment of the annual renewal fee.

Baton Rouge, Louisiana, 12-01-2000

License Number 4480
Louisiana Professional Engineering
and
Land Surveying Board

Hereby Certifies that
Robert James Lambert, Jr.

having qualified before this Board in accordance with law, is licensed as a Professional Engineer and, contingent upon payment of the license fee provided by law, is hereby entitled to practice in the State of Louisiana the profession of Civil Engineering

Baton Rouge, Louisiana · January 17, 2002

License Number 29902
Ronald Johnson
Albuquerque, New Mexico

Subject Matter Expert

An innovative Senior Executive with over 11,875 lighting and electrical professional connections with over 35 years of leadership experience in the Global and North American lighting industry.

Recent Experience

Lighting Consultant 2017-2018
Providing consulting services for lighting platform evaluation, design and product sourcing with a concentration on large scale deployment of LED lighting solutions including roadway, commercial and governmental projects.

Sportsbeams- Director 2016-2017
Sportsbeams is the recipient of coveted EMMY Awards for LED Lighting Technology "so innovative in nature that they have materially affected the industry standards in television recording". After over 141 patents pending the company led the revolution for television and motion picture lighting for over a decade, including lighting major sports events, television and sports broadcast studios.

Lighting and Power Technologies- Executive Vice President 2014-2016
Managed North American product lines consisting of lighting ballasts, specializing in LED power supplies, DLC Qualified industrial, commercial, roadway and outdoor fixtures.

Premium Quality Lighting- Executive Director 2013-2014
Managed North American product lines consisting of commercial, industrial, roadway and residential lighting lamps with a major emphasis on the latest generation of LED, commercial LED retrofit products, ballast kits for all lighting platforms, emergency back-up ballasts and DLC qualified outdoor, industrial and commercial fixtures.

Brilliant Lighting- President 2011-2013
Senior Executive Responsible for all corporate development and operations in reference to platforms of DLC certified LED roadway, outdoor and industrial lighting products through national electrical and lighting distributors.

QSSI- Vice President 2010-2011
QSSI the worlds largest manufacturer manufacturing roadway, outdoor, commercial, industrial lighting products that are sold to every major OEM world wide. Responsible for the management and training of a national network of lighting representatives and experts.

Barron Lighting Group- Vice President 2001-2010
Nationwide footprint with an emphasis on roadway, life safety, LED, induction, HID and CFL lighting platforms. Regularly traveling the entire domestic market.
Education
University Of Central Missouri
Bachelor Of Science- Business Administration

Associations
- National Association of Electrical Distributors (NAED)
- InterNational Association of Lighting Management Companies (NALMCO)
- National Electrical Contractors Association (NECA)
Memberships

- ASCE- American Society of Civil Engineers
- N.S.P.E.- National Society of Professional Engineers
- L.E.S.- Louisiana Engineering Society
- U.S.G.B.C.- United States Green Building Council
- G.B.C.I.- Green Building Certification Institute
Memberships

- National Association of Electrical Distributors (NAED)
- InterNational Association of Lighting Management Companies (NALMCO)
- National Electrical Contractors Association (NECA)
VIA EMAIL

Re: Docket No. R-34757, Rulemaking docket on streetlight development and upkeep, to include all aspects of modern streetlight technology, projected energy consumption and maintenance savings, streetlight tariffs, innovative financing options, and rates charged to participating political subdivisions.

To all LPSC qualified consultants:

Enclosed please find a Request for Proposals ("RFP") for outside independent technical consultant issued by the Louisiana Public Service Commission for the above referenced subject. If your firm is interested in submitting a proposal, please review the RFP carefully to determine whether your firm meets the specific requirements to qualify for this representation.

All Proposals must include a showing that your firm possesses the requisite qualifications and experience to represent the Commission in this matter. Also, please note that all Proposals, including the original, plus (5) five copies and an electronic copy must be received on or before April 10, 2018. Selection of a consultant is anticipated to take place at the Commission’s April 18, 2018 Business and Executive Session.

Should you have any questions, please do not hesitate to contact me.

Sincerely,

Melanie A. Verzwyvelt
Staff Attorney

MAV/kst
Enclosure
DOCKET NO. R-34757 – Louisiana Public Service Commission, ex parte. In re: Rulemaking docket on streetlight development and upkeep, to include all aspects of modern streetlight technology, projected energy consumption and maintenance savings, streetlight tariffs, innovative financing options, and rates charged to participating political subdivisions.

The Louisiana Public Service Commission ("Commission" or "LPSC"), in accordance with the requirements of the LPSC General Order dated November 10, 2014 regarding the selection of contract employees (the "Contract Order") to represent the Commission, issues this Request for Proposals ("RFP") to outside consultants who will assist in the above captioned proceeding. Qualifying proposals will be placed on the April 2018 Open Session agenda for Commission consideration.

I. Overview

At the Commission’s January 31, 2018 Open Session, the following directive from Commissioner Campbell was adopted without opposition:

[I direct] Staff to open a rulemaking docket on streetlight development and upkeep, to include all aspects of modern streetlight technology, projected energy consumption and maintenance savings, streetlight tariffs among regulated electric utilities, innovative financing options, and rates charged to participating political subdivisions.

Commission Staff therefore published notice of the above-captioned rulemaking docket in the Official Bulletin dated March 9, 2018 for a 25-day intervention period.

Bidders who submit proposals should demonstrate their familiarity with the Commission’s rulemaking process, streetlight technology and public utility rates and regulations generally. All proposals shall be accompanied by a professional firm resume indicating the qualifications and experience necessary to meet the requirements of this RFP.

II. Scope of Representation

The independent consultant retained by the Commission shall assist the Commission’s Legal, Utilities and Auditing Divisions in performing a comprehensive review of existing streetlight technology utilized by customers of LPSC-jurisdictional electric utilities, the associated commission-approved rates, and the revenues generated for the individual utilities. In fulfilling this objective, the Consultant, through the Commission’s Legal Staff, shall reach out to municipalities, regulated electric utilities and other stakeholders for participation.¹

¹As of the issuance of this RFP, Entergy Louisiana, LLC, The Alliance for Affordable Energy and Southwestern Electric Power Company have intervened.
The consultant shall estimate potential savings that could be achieved if LED lights or other modern streetlight technology capable of providing better quality light with less energy and maintenance were utilized and the impact to utility revenues. To do so, the consultant may be required to hold one or more technical conferences, issue draft rules and/or requests for comment, review and summarize data and party positions, and research programs in other states as necessary.

The scope of work shall continue until the conclusion of the docket through a final Commission vote and may include meetings with Commissioners and Staff as well as attendance at any Business and Executive Sessions for which the docket is on the agenda.

III. Period of Representation

The time period estimated to complete the Scope of Representation is approximately 12 months. This is merely an estimate and the Commission makes no representations as to the accuracy of the Period of Representation.

IV. Minimum Requirements

To be considered, all applicants must meet the following minimum requirements in addition to those provided in this Commission’s General Order dated November 10, 2014. Consideration will be given to factors such as educational background and achievement, practical experience before other state public utility commissions and the applicant’s knowledge of Louisiana ratemaking standards and regulatory law generally.

Applicants shall be qualified and prepared to prepare and render an expert opinion with respect to all of the issues likely to arise in the proceeding. Applicants should demonstrate their familiarity with the Commission’s energy efficiency rulemaking docket and the evaluation, measurement and verification criteria contained therein.

Applicants shall, at a minimum, be experienced in analyzing the operations, books and records of utility companies, and be qualified and prepared to render expert recommendations regarding and have knowledge of:

1) quantification of costs and savings associated with implementing a streetlight program;

2) appropriate accounting standards and practices for electric utilities;

3) Commission-approved electric utility formula rate plans and rate recovery mechanisms; and

4) any other relevant Commission rules and regulations.
All proposals shall include a plan of action, estimated timeline, and fees and costs associated with the rulemaking docket. In the event an applicant is chosen, the Commission and its Staff shall have the right to determine how the tasks will be carried out. In addition, all proposals shall demonstrate that the Applicant has the qualifications and experience necessary to meet the requirements of this RFP. Applicants will only be considered if proposals meet all of the requirements of this RFP and the Commission’s Contract Order. Deviations from the requirements contained herein, or conditional bid amounts may result in rejection of the bid as non-conforming.

V. Estimate of Costs

All proposals shall include fees and costs associated with consulting in the dockets. All applicants responding to this RFP shall quote their rates on an hourly basis and submit a total budget, and shall separate professional fees from costs. However, applicants shall only be allowed to charge for actual hours of work performed and costs incurred. Once selected, an applicant’s rates and budget shall not be altered except by formal approval of the Commission.

VI. Conflict of Interest

Applicants shall prominently and separately disclose current, as well as past employment, which could possibly result in a conflict of interest. In addition, applicants shall disclose matters in which they currently represent clients before the Commission.

VII. Billing Guidelines

As required by the November 10, 2014 General Order, all bills will be rendered monthly and shall specifically identify and describe all work performed, the person performing such work, the time and charge for such work, and shall additionally show the total amount billed to date and the authorized original estimate. Bills will be rendered in strict accordance with the Commission’s guidelines. Expenses shall also be separately disclosed with proof of such expenses attached.

Expenses, where applicable, shall be reimbursed at state authorized rates as specified in the Travel Policies and Procedures Memorandum issued by the State of Louisiana. Division of Administration in effect at the time such expenses are incurred (“Allowable Expenses”). Any expenses that exceed the Allowable Expenses shall be borne by the contract employee and shall not be reimbursed by either the Commission, or the correspondent utility, unless otherwise specified by the Commission.

VIII. Reservation of Rights

The LPSC reserves the right to reject any and all proposals, to amend and/or supplement this RFP at any time, and to consider proposals or modifications thereof received at any time prior to LPSC vote at Open Session, if such action is found by the LPSC to be in the public interest. Pursuant to the General Order regarding the selection of contract employees, the LPSC
has the right to accept other than the lowest offer with regard to price. In addition, there is also no assurance, express or implied, that an award will necessarily be made pursuant to this RFP.

IX. Submission of Proposals

Interested parties should submit the original (hard copy), 5 copies, and e-mail an electronic copy of the proposal to:

Kim Trosclair
Louisiana Public Service Commission
Office of the General Counsel
602 North Fifth Street (Galvez Building) (70802)
P.O. Box 91154
Baton Rouge, Louisiana 70821-9154
Phone: (225) 342-9888
Fax: (225) 342-5610
Email: kim.trosclair@la.gov
melanie.v@la.gov

To be considered, an original, five copies, and the electronic copy of the proposal must be received on or before April 10, 2018. Selection of consultants is anticipated to take place at the Commission’s April 18, 2018 Business and Executive Session. Information concerning billing procedures and the Commission’s RFP policy may be obtained from the address listed above, or by calling (225) 342-9888.
Robert J. Lambert, Jr., Professional Consortium, LLC (RJLPC) is pleased to submit this proposal for professional services for the scope of work described in Docket No. R-34757 Street Light Development and Upkeep.

Our total fee for the items listed above will not exceed $65,000.00 including $2000.00 for our expense budget.

Services shall be performed on an hourly basis using the following rates:

- Corporate Officer/Principal Engineer (Expert/Mediation Services) ........................................ $260.00 per hour
- Principal Regulatory Engineer .................................................................................................. $165.00 per hour
- Lighting Specialist ................................................................................................................ $165.00 per hour
- Inspection ............................................................................................................................... $65.00 per hour
- CADD Operator .................................................................................................................. $65.00 per hour
- Clerical .................................................................................................................................... $40.00 per hour

The standard reimbursable items included in the proposal, will be provided at invoiced cost and are as follows:
- External data base searches
- Overnight Mail
- Courier Service
- Outside Professional Services

**SERVICES NOT INCLUDED**

Fees stated herein are specifically for the services described for this project. Our fees do not include payment of application or processing fees.

Thank You for your consideration.

Yours Very Truly,

R J L P C

/S/ Robert J. Lambert, Jr.

Robert J. Lambert, Jr., PE
LEED AP
Licensed Contractor