

LPSC 2ND TECHNICAL CONFERENCE

ELL/EGSL Business Combination

AUGUST 8, 2014



PRESENTERS FROM ENTERGY TODAY

Kimberly A. Fontan – VP, Regulatory Affairs

Jay A. Lewis – VP, Regulatory Policy

D. Andrew Owens – Director, Regulatory Policy

Dennis R. Roach – Manager, Regulatory Strategy

Karen H. Freese – Associate General Counsel

Introduction and Welcome

Business Combination Overview

- **Recap of 1st Technical Conference**

Rates and Rate Plans

- **Objectives and Feedback Received**
- **Indicative Rates Design**
- **New Rates and Riders**

September Application

Next Steps

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JULY 22ND TECHNICAL CONFERENCE

What We Are Trying to Achieve

- **Transaction Overview**

Why We Are Trying to Achieve It

- **Context of the Transaction**
- **Benefits of the Transaction**

How We Plan to Achieve It

- **Rates and Rate Plans**
- **Transaction Steps**
- **Effects of the Transaction**

Algiers Asset Transfer

Transaction-Related Filings

EGSL/ELL BUSINESS COMBINATION

The combination of two LA utilities...

...To provide multiple benefits...

...Being pursued through a collaborative process



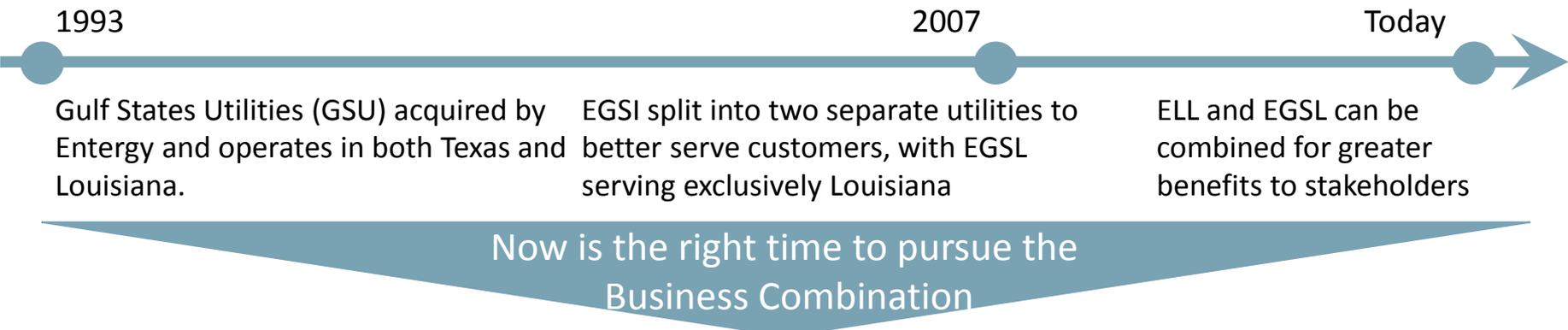
- Energy New Orleans, Inc. ("ENO") would continue to operate separately
 - In a separate but related effort, ELL anticipates transferring to ENO Algiers assets that are subject to Council retail jurisdiction
- Regulatory simplification and greater administrative efficiencies
- Enhancement of Economic Development efforts in Louisiana
- Improved financial and operational profile
- Enhanced geographic, supply, economic, and customer diversity
- Process is being pursued in a collaborative manner with stakeholders
- Opportunity for LPSC and interested parties to learn about the transaction and to provide feedback before a formal application is filed
- The June 4, 2014 Study Report, which was filed by the Companies with the LPSC, was not a formal application, but intended to initiate this process
- *We accordingly welcome comments and questions as we proceed throughout today's conference*

✓ **Continuity of service**

✓ **No increase or decrease in size of workforce**

✓ **Maintain award-winning storm response**

CONTEXT OF TRANSACTION

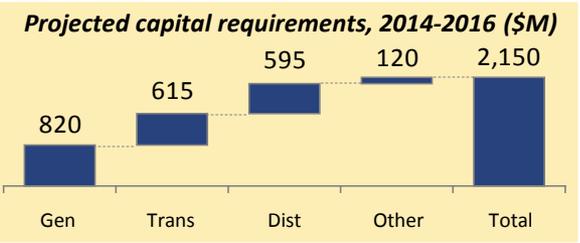


Strong economic development in Louisiana

- Service areas are experiencing an Industrial Renaissance, with significant growth in industrial load in certain areas
- Growth drives jobs and Economic Development – a benefit to the entire State
- The successful transition to MISO and the impending exit from the Entergy System Agreement have created conditions that further support the business combination

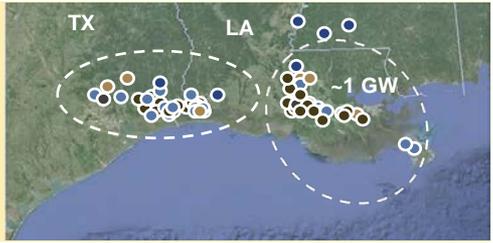
Large near-term investment need...

- \$2.2B capital need for 2014-2016 driven by:**
- Growing load, particularly in industrial
 - New reliability and environmental standards
 - Replacing and upgrading aging infrastructure



...expected to continue over longer term

- Need for ~10GW and \$11.5B over the next 20 years based on long-term supply projections
- MISO has identified 10 projects needing investment (7 in Louisiana) with an estimated cost of \$1.1B, with final analysis in mid-August



KEY BENEFITS TO STAKEHOLDERS

Benefit

Opportunities provided by combining businesses



Regulatory simplification

- Fewer regulatory filings**
 - Removes duplicative filings for ELL with both Commission and Council
- Save time and money**
 - Eliminates overlapping regulation, reducing cost of filing and time to approval



Enhanced Economic Development

- Rates designed to attract development**
 - Reduce confusion of differing rate structures, with low rates attracting new load
- Faster response to development opportunities**
 - Quickly make investments to meet industrial needs due to lower cost of capital



Improved financials and operations

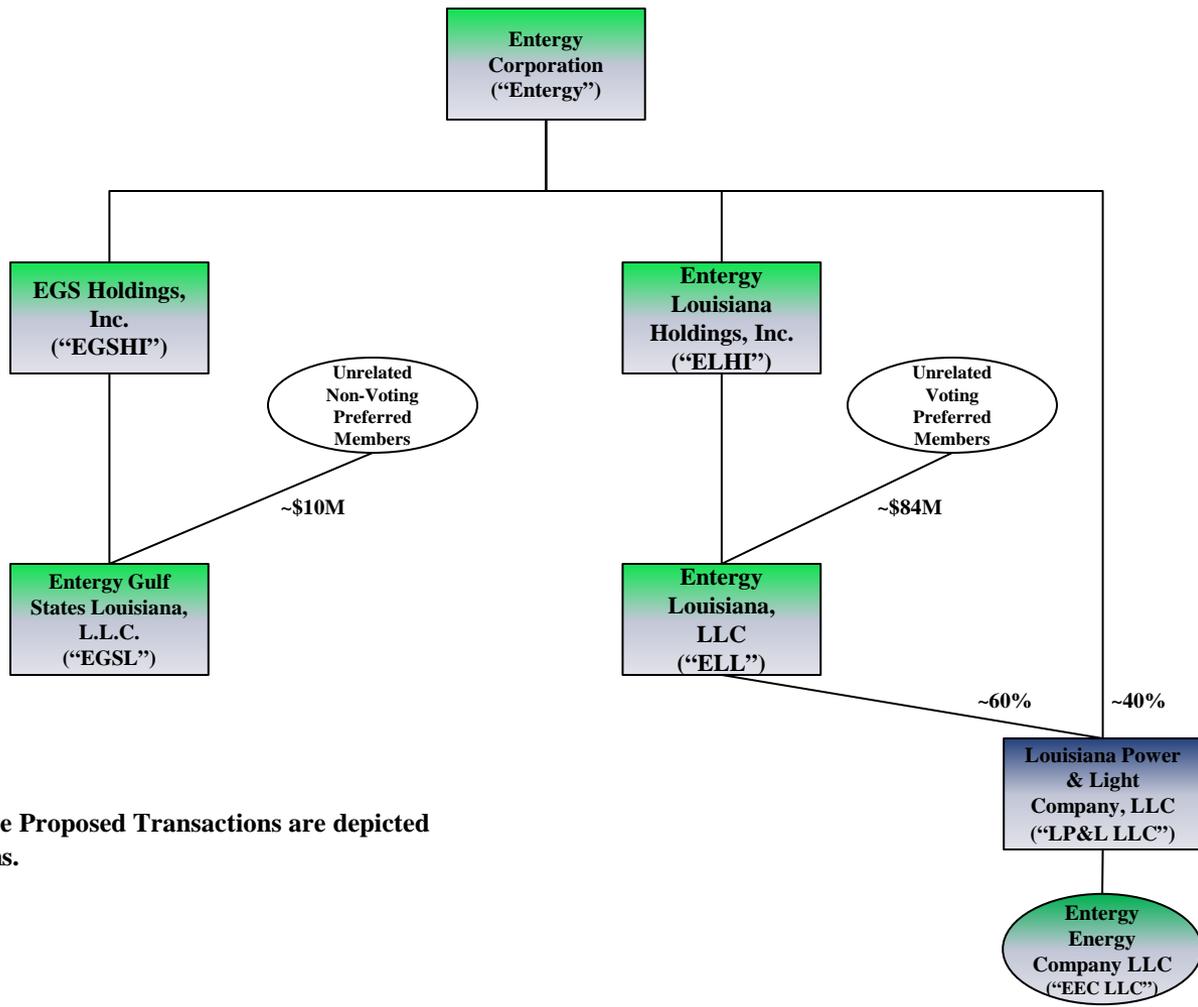
- Lower financing costs through larger, fewer issuances**
 - Larger balance sheets allow for investment with less risk of negative credit effects
- Increased operational savings**
 - Better able to address long-term resource supply needs



Diversification

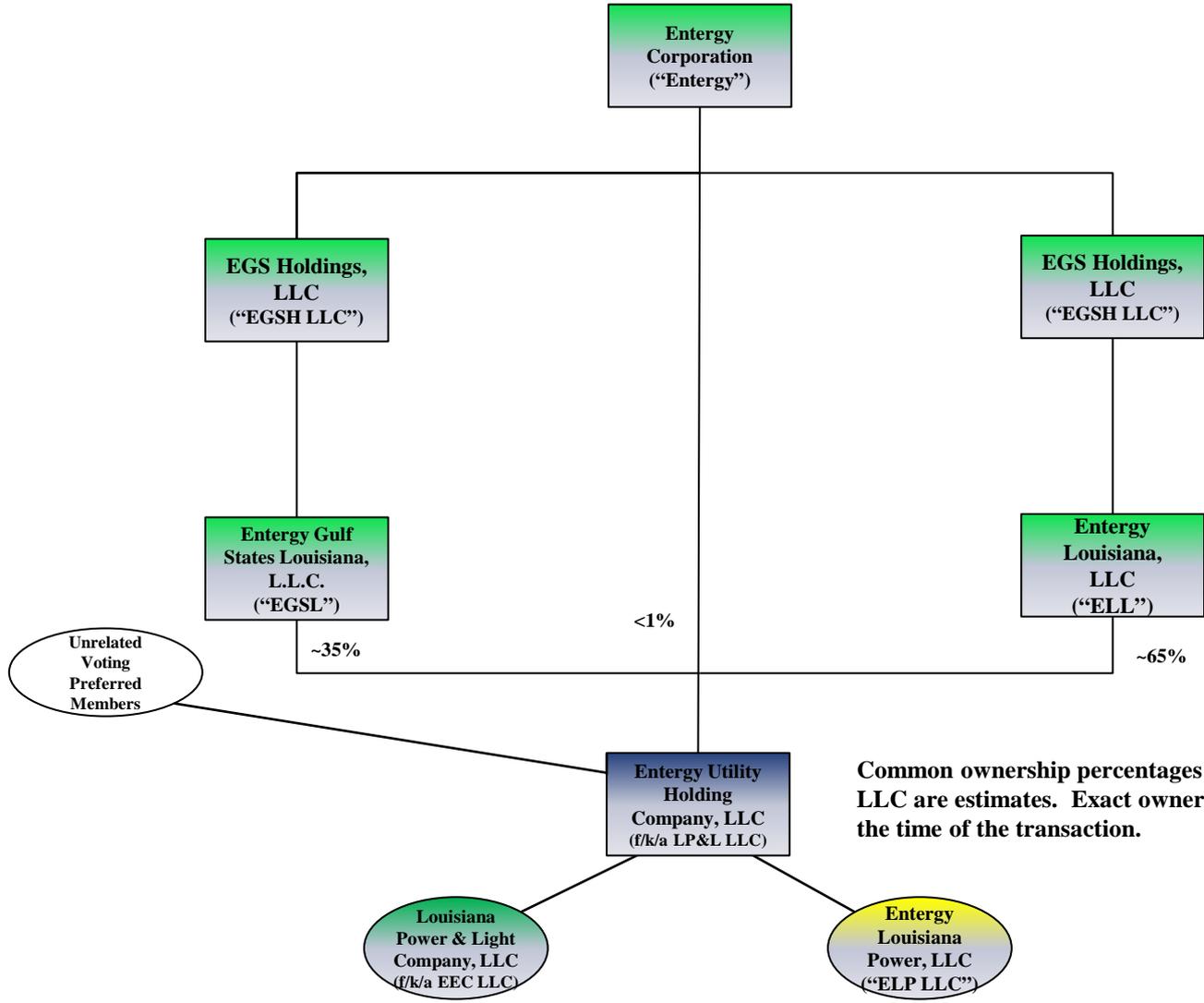
- Geographic diversification**
 - Larger customer base allows risk to be spread over expansive geographic footprint
- Economic diversification**
 - Greater economic stability during an industry or sector downturn
- Supply diversification**
 - Reduces risk of fuel supply disruptions and increases deliverability options

INITIAL STRUCTURE*



*Only entities relevant to the Proposed Transactions are depicted in these transaction diagrams.

FINAL STRUCTURE



Common ownership percentages of Entergy Utility Holding Company, LLC are estimates. Exact ownership percentages to be determined at the time of the transaction.

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- Indicative Rates Design
- New Rates and Riders

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RATES – OBJECTIVES & BENEFITS

Overall Objectives...

Ensure redesigned rates are as revenue-neutral as possible¹

Limit material changes in customer bills

Retain best practices between the Companies' rate structures

What we heard at the Technical Conference on July 22nd...

Clarify rate proposal

Mitigate customer rate effects

Explain available options for industrial customers

As part of the collaborative process, we encourage you to provide feedback on rate proposals

1. Revenue neutral consistent with the level of revenues resulting from the Dec 2013 rate case decisions (2011 FRP adjusted for rate changes to be effective Dec 2014)

JUNE 2014 STUDY REPORT INDICATIVE RATE DESIGN

The following blended rates would be effective immediately for all customers

A Residential	Single, blended rate schedule
B Small General Service	
C Large General Service	
D Economic Development	Single set of rates available for new qualifying customers
E Formula Rate Plans	Single, combined FRP, FAC, and EAC
F Fuel Adjustment Clause	
G Environment Adjustment Clause	

The following current rates maintained after closing of the Transaction

Large Power	Maintain existing geographic-specific rates and riders <ul style="list-style-type: none"> <i>Note that these rates would be affected by proposal to combine the Company-specific FRPs and FACs</i>
Alternative Finance Riders	

The Companies plan to submit specific proposed rates and tariffs with the application for approval of the Business Combination

For analysis presented in the Business Combination Study and in today's presentation:

- Billing determinants are based on the Companies' rate case data as of June 2012 with adjustments for known and measurable changes through 2013
- Revenue requirements were set by using the current rates applied to the billing determinants to determine the target revenues in creating the blended rates above

BUSINESS COMBINATION STUDY PROPOSAL

Blending of RES/SGS/LGS rates

- **Blended Residential Rates for All residential customers:**
 - Customer Charge like EGSL
 - kWh blocking like ELL
- **Blended SGS Rates for All SGS customers:**
 - Customer Charge like EGSL
 - Simplified kWh blocking compared to ELL
- **Blended LGS Rates for ALL customers:**
 - Customer Charge like EGSL
 - Single Demand rate
 - Simplified kWh blocking

Pros	Cons
Uniformity of rates, simplicity, "One Company" approach	Rate effects exceeding the average increase and decrease for certain customers (e.g. low usage for residential)

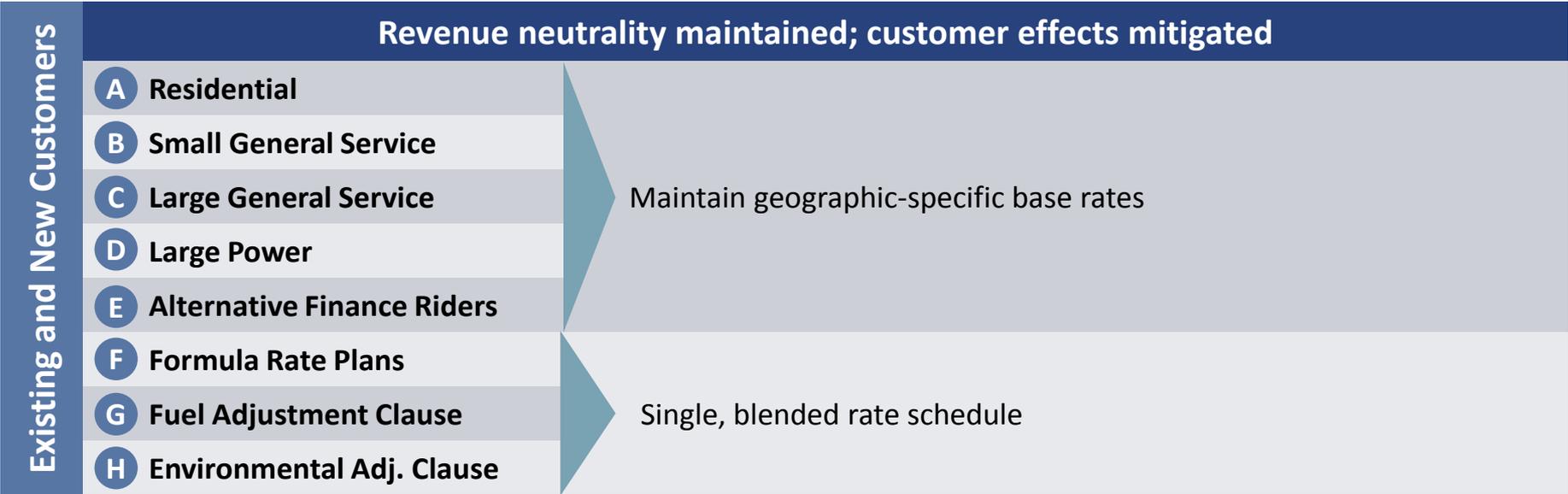
INTERIM CONSIDERATION

Blend RES/SGS/LGS for New Customers Only

- **Continue with existing OPCO specific rates for existing customers:**
 - Base rates, securitization and MCRM remain the same but FRP and FAC are blended
- **Offer Blended Rates for new customers only:**
 - New customer accounts post closing

Pros	Cons
Gradualism, sets stage for “One Company” approach, eliminates customer increases/decreases due to base rates to existing customers	Potential for varying rates for similarly situated customers (“neighbors”), complexity

AUGUST 8, 2014 PROPOSED RATE DESIGN



OPTIONS TO BLEND BASE RATES

Going forward, options are available to address base rates for the two companies

- 1. Leave base rates unblended for an indefinite period of time**
 - Identify opportune time for blending
 - Potential procedural path to accomplish blending
 - Bill effects of moving to a single set of rates occurs all at once and could coincide with potential future rate changes

- 2. After a period of time, phase in the blending of base rates over a period of time, *e.g.*, three years**
 - Reduced annual bill effects of blending

Ultimate objective is to achieve a uniform rate structure for Residential and Small Commercial customers

% CHANGE BY CUSTOMER CLASS - JUNE BUSINESS COMBINATION STUDY REPORT

Residential

SGS

LGS

ELL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change
3.30%	22,779	GT 10%
0.75%	5,199	-5% TO -10%
59.75%	412,588	0% TO -5%
21.64%	149,439	0% TO 5%
5.89%	40,662	5% TO 10%
8.67%	59,904	GT 10%
TOTAL	690,571	

ELL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change
37.29%	33,055	GT -10%
17.76%	15,741	-10% TO -5%
14.32%	12,695	-5% TO 0%
9.75%	8,644	0% TO 5%
4.78%	4,239	5% TO 10%
16.09%	14,265	GT 10%
TOTAL	88,639	

ELL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change
53.00%	1,671	GT -10%
27.34%	862	-10% TO -5%
13.64%	430	-5% TO 0%
4.09%	129	0% TO 5%
1.27%	40	5% TO 10%
0.67%	21	GT 10%
TOTAL	3,153	

EGSL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change
0.00%	-	GT -10%
0.00%	-	-10% TO -5%
0.41%	1,718	-5% TO 0%
99.59%	418,281	0% TO 5%
0.00%	-	5% TO 10%
0.00%	-	GT 10%
TOTAL	419,999	

EGS - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change
0.53%	207	GT -10%
1.95%	765	-10% TO -5%
4.59%	1,804	-5% TO 0%
92.93%	36,513	0% TO 5%
0.00%	-	5% TO 10%
0.00%	-	GT 10%
TOTAL	39,289	

EGSL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change
0.00%	-	GT -10%
0.06%	12	-10% TO -5%
0.47%	89	-5% TO 0%
67.43%	12,894	0% TO 5%
31.96%	6,111	5% TO 10%
0.09%	17	GT 10%
TOTAL	19,123	

% CHANGE BY CUSTOMER CLASS WITHOUT BASE RATE BLENDING - AUGUST 8

Residential

ELL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change
5.05%	34,877	-1% TO -2%
94.80%	654,687	<0% TO -1%
0.00%	-	0%
0.15%	1,007	>0% TO 1%
	690,571	

SGS

ELL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change
78.93%	69,962	-1% TO -2%
21.07%	18,677	<0% TO -1%
0.00%	-	0%
	88,639	

LGS

ELL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change
0.00%	0	>-2%
2.22%	70	-1% TO -2%
3.58%	113	<0% TO -1%
0.00%	-	0%
76.69%	2418	>0% TO 1%
17.51%	552	1% TO 2%
	3,153	

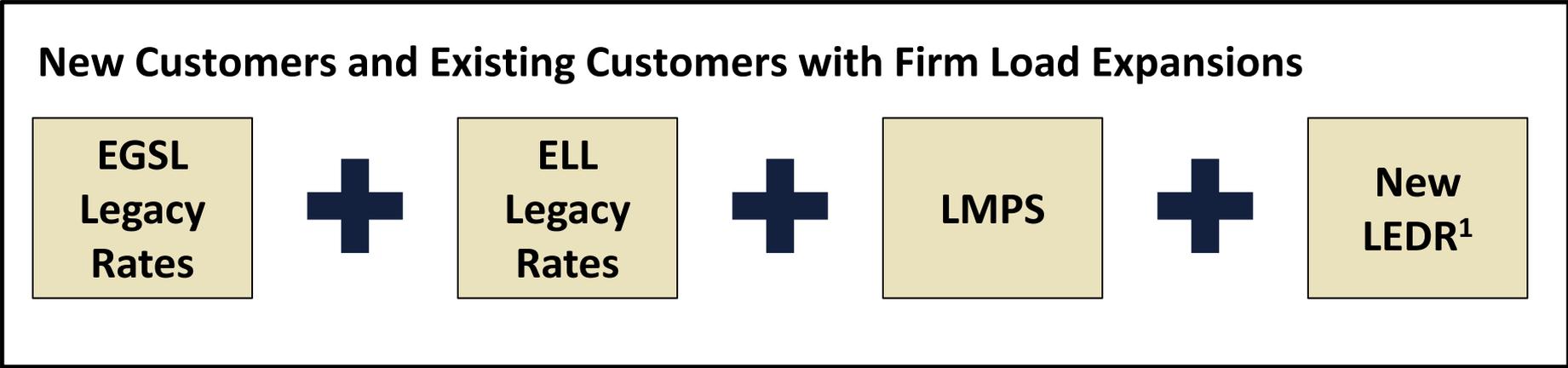
EGSL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change
0.00%	-	0%
89.64%	376,479	>0% TO 1%
7.05%	29,603	1% TO 2%
1.67%	7,016	2% TO 3%
1.64%	6,901	3% TO 4%
	419,999	

EGSL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change
0.00%	0	<0% TO -1%
3.03%	1,189	0%
52.60%	20,665	>0% TO 1%
18.82%	7,394	1% TO 2%
12.36%	4,858	2% TO 3%
13.19%	5,183	3% TO 4%
	39,289	

EGSL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change
0.00%	-	0%
6.35%	1,214	>0% TO 1%
79.92%	15,284	1% TO 2%
10.68%	2,042	2% TO 3%
3.05%	583	3% TO 4%
	19,123	

LARGE POWER SERVICE

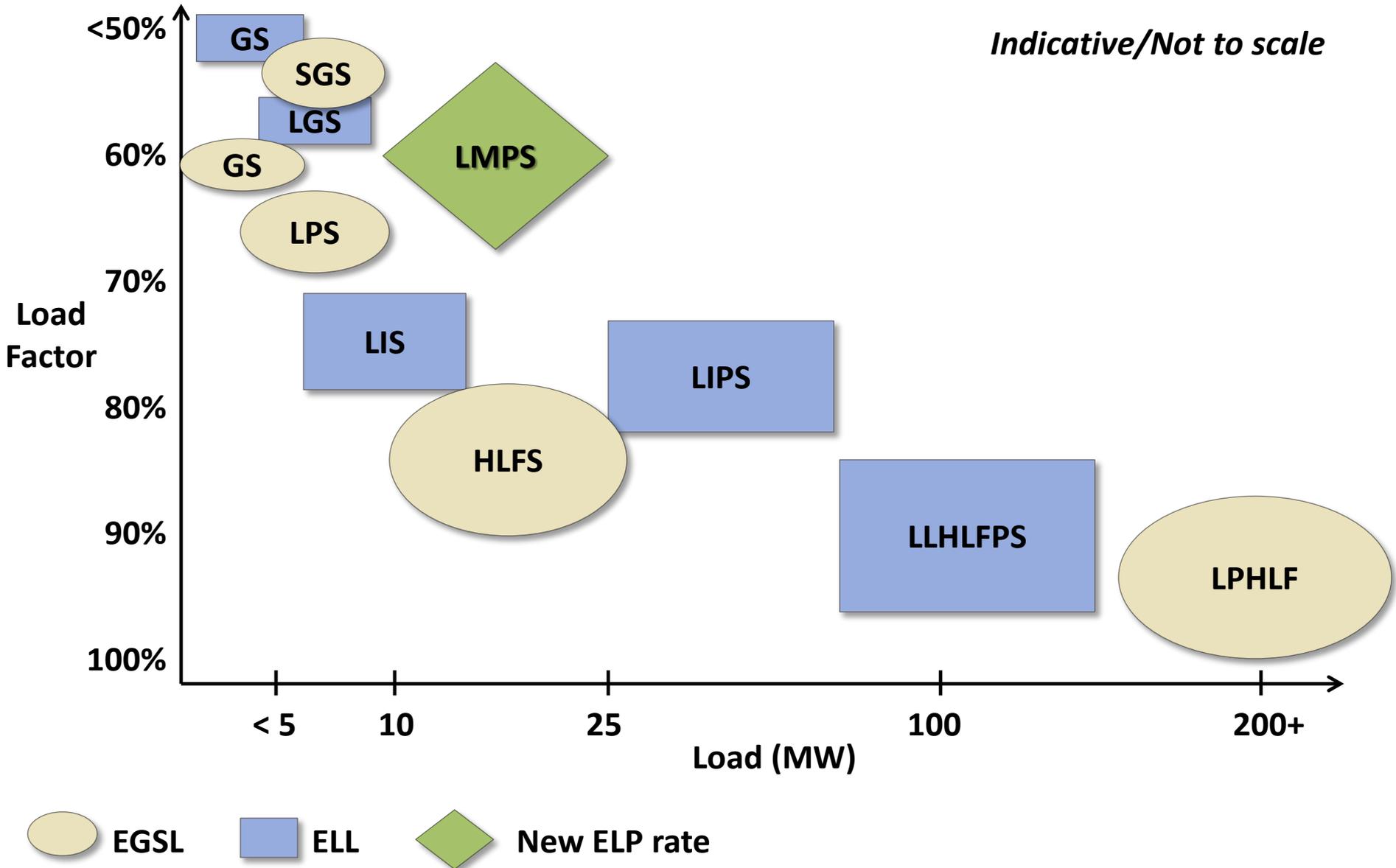
Universe of current legacy Large Power Service rates along with new Large Manufacturing Power Service (LMPS) rate and new Economic Development Rider creates a unified and diverse portfolio of options



- New LMPS
 - Targeted for 5-20MW load with 60-70% average load factor
- Existing customers with no load expansion remain on current legacy rate with option to choose from current geographically-separate legacy rates (may not cross over)
 - No change to existing contracts, agreements, evergreen provisions, etc.
 - Applicable until customer either expands firm load or LPSC determines otherwise as part of a larger regulatory proceeding

1. All prior load additions that have occurred under the existing, Company-specific LEDR riders would continue under their current terms until they expire under the normal conditions of the existing, Company-specific LEDR riders.

PORTFOLIO OF LARGE POWER SERVICE RATES



PROPOSED ECONOMIC DEVELOPMENT RIDER

New Firm Load Added (kW)	Discount Term	Discount Structure	New FTE Jobs Created		
			0 - 25	26 - 99	100+
500 - 1,999	5 years	Fixed	TBD		
		Shaped			
	10 years	Fixed			
2,000+	5 years	Fixed			
		Shaped			
	10 years	Fixed			

- **Companies considering a 5-year and 10-year Economic Development Rider:**
 - % discount would be similar to the current level of LEDR discounts
 - % discount would vary based on amount of load added
 - % discount per year for the 10 year option would be less than 5 year option
 - Amount of discount over 10 year and 5 year periods would be approximately equal on a nominal dollar basis
 - Fixed and shaped options would be available per customer’s preference

MISCELLANEOUS ITEMS

- **Miscellaneous Electric Service Charges**
 - Combined into a single set of miscellaneous rates utilizing a weighted average of the existing separate rates

- **Terms of Service**
 - Combined Terms of Service using current EGSL version as the starting point to develop a new ELP Terms of Service
 - Add a simplified and transparent line extension policy
 - No new fees

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PLAN FOR SEPTEMBER APPLICATION

- ✓ Update FRP % and rate effects to include 2013 Compliance filing (filed May 2014)
 - Include \$10M rate increase (ELL)
 - Additional capacity adjustments
 - NineMile 6 revenue requirement
 - Waterford 3 revenue requirement update
 - MSS-1&2 combination impacts
- ✓ Combined cost of capital using 12/31/13 data
- ✓ Combined FRP tariff and illustration of mechanics using 2011 FRP TY data
- ✓ Proposed new Economic Development Rider
- ✓ New Large Manufacturing Power Service (LMPS) rate
- ✓ Appropriate documents reflecting proposed changes in tariffs, fees, policies, and service regulations for the combined company

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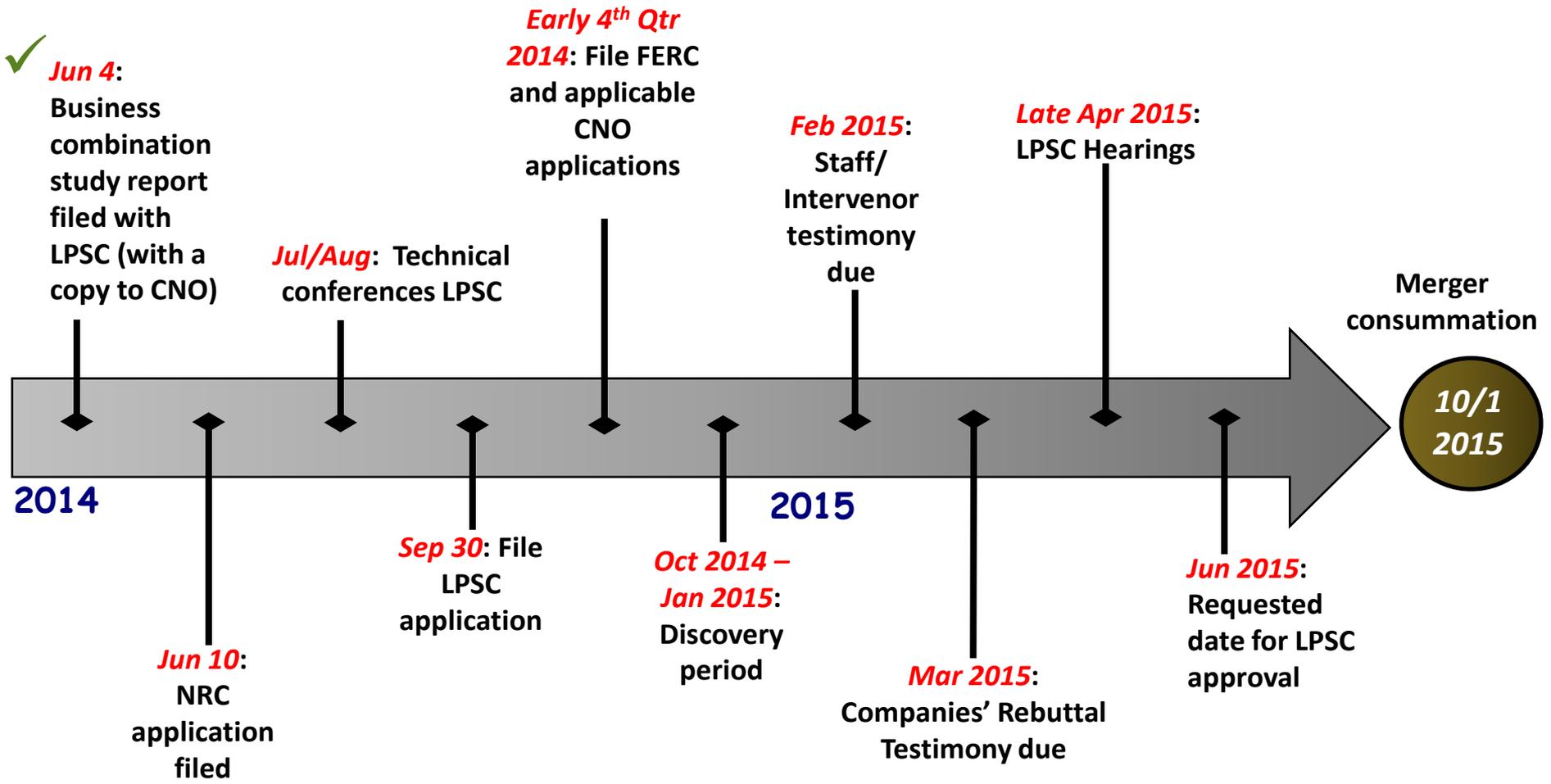
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NEXT STEPS



Ongoing: Additional discussions and feedback from stakeholders

APPENDIX

SUMMARY OF ESTIMATED DOLLAR SHIFTS BETWEEN EGSL & ELL

Table 11 of the Business Combination Study Report

CURRENT & PRELIMINARY BLENDED BASE REVENUE WITH RIDER AND FUEL APPLICATION

Current										
A	B	C	D	E	F	G	H	I	J	K
OPCO	BASE RATES ^{(1) (2)}	FRP ⁽³⁾	SLGO	SLGR	FSC	SCO	FSC II	SCO II	FUEL ⁽⁴⁾	TOTAL
ELL	\$984,661,740	\$291,271,931	(\$7,125,365)	\$23,871,659	\$92,711,539	(\$14,259,061)	\$46,761,299	(\$18,817,946)	\$1,041,880,452	\$2,440,956,248
EGSL	\$599,635,588	\$130,556,186	\$0	\$0	\$36,476,624	(\$6,255,213)	\$23,914,681	(\$15,588,937)	\$677,116,307	\$1,445,855,236
Subtotal	\$1,584,297,327	\$421,828,117	(\$7,125,365)	\$23,871,659	\$129,188,163	(\$20,514,274)	\$70,675,980	(\$34,406,883)	\$1,718,996,759	\$3,886,811,483
Preliminary Blended										
OPCO	BASE RATES ^{(2) (5)}	FRP ⁽⁶⁾	SLGO	SLGR	FSC	SCO	FSC II	SCO II	FUEL ⁽⁷⁾	TOTAL
ELL	\$971,281,756	\$259,850,609	(\$7,024,988)	\$23,535,377	\$91,360,763	(\$14,052,027)	\$46,052,850	(\$18,533,752)	\$1,070,325,990	\$2,422,796,578
EGSL	\$613,148,398	\$161,479,289	\$0	\$0	\$37,358,212	(\$6,405,561)	\$24,511,128	(\$15,975,666)	\$648,717,922	\$1,462,833,722
Subtotal	\$1,584,430,153	\$421,329,898	(\$7,024,988)	\$23,535,377	\$128,718,975	(\$20,457,588)	\$70,563,978	(\$34,509,418)	\$1,719,043,912	\$3,885,630,299
Differences (Preliminary Blended-Current)										
OPCO	BASE RATES	FRP	SLGO	SLGR	FSC	SCO	FSC II	SCO II	FUEL	TOTAL
ELL	(\$13,379,984)	(\$31,421,322)	\$100,377	(\$336,282)	(\$1,350,776)	\$207,034	(\$708,449)	\$284,194	\$28,445,538	(\$18,159,670)
EGSL	\$13,512,810	\$30,923,103	\$0	\$0	\$881,588	(\$150,348)	\$596,447	(\$386,729)	(\$28,398,385)	\$16,978,486
Subtotal	\$132,826	(\$498,219)	\$100,377	(\$336,282)	(\$469,188)	\$56,686	(\$112,002)	(\$102,535)	\$47,153	(\$1,181,184)

Note: Facilities charge and LEDR revenue is not included in the above.

(1) Schedules identified to be blended were individually recalculated based on blending criteria determinants.

All other schedule revenues are from Docket No. U-32707 and U-32708.

(2) Preliminary Blended schedule weather and year end adjustments are based on U-32708 & U-32707 filings.

(3) Project specific FRP developed based on 2012 adjustments and U-32707/U-32708 billing determinants.

(4) OPCO specific fuel based on 12ME March 2014 FAC calculation data.

(5) Includes preliminary blended schedule revenue for Res, SGS/GS and GS/LGS and U-32707 & U-32708 revenues.

(6) Combined FRP based on ELL & EGSL weighted average of project specific FRPs.

(7) Combined fuel based on monthly weighted average of ELL & EGSL.

SUMMARY OF ESTIMATED DOLLAR SHIFTS BETWEEN EGSL & ELL

Table 11 Revised to Remove Base Rate Blending

CURRENT & PRELIMINARY BLENDED BASE REVENUE WITH RIDER AND FUEL APPLICATION

Current										
A	B	C	D	E	F	G	H	I	J	K
OPCO	BASE RATES ⁽¹⁾	FRP ⁽²⁾	SLGO	SLGR	FSC	SCO	FSC II	SCO II	FUEL ⁽³⁾	TOTAL
ELL	\$984,661,740	\$291,271,932	(\$7,125,365)	\$23,871,658	\$92,711,539	(\$14,259,061)	\$46,761,299	(\$18,817,946)	\$1,041,880,452	\$2,440,956,248
EGSL	\$599,635,588	\$130,556,186	\$0	\$0	\$36,476,624	(\$6,255,213)	\$23,914,681	(\$15,588,937)	\$677,116,307	\$1,445,855,236
Subtotal	\$1,584,297,328	\$421,828,118	(\$7,125,365)	\$23,871,658	\$129,188,163	(\$20,514,274)	\$70,675,980	(\$34,406,883)	\$1,718,996,759	\$3,886,811,484

Current Rates with Preliminary Blended Fuel & FRP										
OPCO	BASE RATES ⁽¹⁾	FRP ⁽⁴⁾	SLGO	SLGR	FSC	SCO	FSC II	SCO II	FUEL ⁽⁵⁾	TOTAL
ELL	\$984,661,740	\$263,501,953	(\$7,125,365)	\$23,871,658	\$92,711,539	(\$14,259,061)	\$46,761,299	(\$18,817,946)	\$1,070,325,990	\$2,441,631,807
EGSL	\$599,635,588	\$157,791,697	\$0	\$0	\$36,476,624	(\$6,255,213)	\$23,914,681	(\$15,588,937)	\$648,717,922	\$1,444,692,362
Subtotal	\$1,584,297,328	\$421,293,650	(\$7,125,365)	\$23,871,658	\$129,188,163	(\$20,514,274)	\$70,675,980	(\$34,406,883)	\$1,719,043,912	\$3,886,324,169

Differences (Preliminary-Current)										
OPCO	BASE RATES	FRP	SLGO	SLGR	FSC	SCO	FSC II	SCO II	FUEL	TOTAL
ELL	\$0	(\$27,769,979)	\$0	\$0	\$0	\$0	\$0	\$0	\$28,445,538	\$675,559
EGSL	\$0	\$27,235,511	\$0	\$0	\$0	\$0	\$0	\$0	(\$28,398,385)	(\$1,162,874)
Subtotal	\$0	(\$534,468)	\$0	\$0	\$0	\$0	\$0	\$0	\$47,153	(\$487,315)

Note: Facilities charge revenue is not included in the above.

(1) Rate schedule revenues are from Docket No. U-32707 and U-32708.

(2) Current FRP factors.

(3) OPCO specific fuel based on 12ME March 2014 FAC calculation data.

(4) Composite FRP based on current factors.

(5) Combined fuel based on monthly weighted average of ELL & EGSL.

RESIDENTIAL CUSTOMER COUNT FREQUENCY OF PERCENTAGE CHANGE

Table 14 of the Business Combination Study Report

ELL - BASE REVENUE			ELL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change	% Customers	Customers	% Avg Rev Change
3.81%	26,308	GT 10%	3.30%	22,779	GT 10%
3.02%	20,833	-5% TO -10%	0.75%	5,199	-5% TO -10%
54.13%	373,826	0% TO -5%	59.75%	412,588	0% TO -5%
20.46%	141,297	0% TO 5%	21.64%	149,439	0% TO 5%
7.14%	49,279	5% TO 10%	5.89%	40,662	5% TO 10%
11.44%	79,028	GT 10%	8.67%	59,904	GT 10%
TOTAL	690,571		TOTAL	690,571	

EGSL - BASE REVENUE			EGSL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change	% Customers	Customers	% Avg Rev Change
0.00%	-	GT -10%	0.00%	-	GT -10%
0.00%	6	-10% TO -5%	0.00%	-	-10% TO -5%
0.98%	4,130	-5% TO 0%	0.41%	1,718	-5% TO 0%
99.02%	415,863	0% TO 5%	99.59%	418,281	0% TO 5%
0.00%	-	5% TO 10%	0.00%	-	5% TO 10%
0.00%	-	GT 10%	0.00%	-	GT 10%
TOTAL	419,999		TOTAL	419,999	

RESIDENTIAL CUSTOMER COUNT FREQUENCY OF PERCENTAGE CHANGE

Table 14 Revised to Remove Base Rate Blending

ELL - BASE REVENUE			ELL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change	% Customers	Customers	%Avg Rev Change
0.00%	-	GT 10%	5.05%	34,877	-1% TO -2%
0.00%	-	-5% TO -10%	94.80%	654,687	<0% TO -1%
0.00%	-	<0% TO -5%	0.00%	-	0%
100.00%	690,571	0%	0.15%	1,007	>0% TO 1%
0.00%	-	>0% TO 5%			
0.00%	-	5% TO 10%		690,571	
0.00%	-	GT 10%			
	690,571				

EGSL - BASE REVENUE			EGSL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change	% Customers	Customers	%Avg Rev Change
0.00%	-	GT 10%	0.00%	-	0%
0.00%	-	-5% TO -10%	89.64%	376,479	>0% TO 1%
0.00%	-	<0% TO -5%	7.05%	29,603	1% TO 2%
100.00%	419,999	0%	1.67%	7,016	2% TO 3%
0.00%	-	>0% TO 5%	1.64%	6,901	3% TO 4%
0.00%	-	5% TO 10%			
0.00%	-	GT 10%		419,999	
	419,999				

RESIDENTIAL SUMMARY BILL COMPARISON

Table 15 of the Business Combination Study Report

ELL											
WINTER					SUMMER						
PRELIMINARY					PRELIMINARY						
PRESENT RATES		BLENDED RATES		DIFFERENCE		PRESENT RATES		BLENDED RATES		DIFFERENCE	
kWh	PRESENT RIDERS ^{(1) (2)}	HYBRID RIDERS ^{(3) (4)}	AMOUNT	PERCENT	kWh	PRESENT RIDERS ^{(1) (2)}	HYBRID RIDERS ^{(3) (4)}	AMOUNT	PERCENT		
50	\$10.11	\$11.03	\$0.92	9.10%	50	\$10.11	\$11.03	\$0.92	9.10%		
100	\$10.24	\$15.80	\$5.56	54.30%	100	\$10.24	\$15.80	\$5.56	54.30%		
500	\$51.23	\$53.87	\$2.64	5.15%	500	\$51.23	\$53.87	\$2.64	5.15%		
1,000	\$99.39	\$100.03	\$0.64	0.64%	1,000	\$102.47	\$101.43	-\$1.04	-1.01%		
1,500	\$142.92	\$144.12	\$1.20	0.84%	1,500	\$153.71	\$149.02	-\$4.69	-3.05%		
2,000	\$186.47	\$188.20	\$1.73	0.93%	2,000	\$204.92	\$196.59	-\$8.33	-4.07%		
EGS											
WINTER					SUMMER						
PRELIMINARY					PRELIMINARY						
PRESENT RATES		BLENDED RATES		DIFFERENCE		PRESENT RATES		BLENDED RATES		DIFFERENCE	
kWh	PRESENT RIDERS ^{(1) (2)}	HYBRID RIDERS ^{(3) (4)}	AMOUNT	PERCENT	kWh	PRESENT RIDERS ^{(1) (2)}	HYBRID RIDERS ^{(3) (4)}	AMOUNT	PERCENT		
50	\$10.26	\$10.62	\$0.36	3.51%	50	\$10.26	\$10.62	\$0.36	3.51%		
100	\$14.71	\$15.24	\$0.53	3.60%	100	\$14.71	\$15.24	\$0.53	3.60%		
500	\$50.51	\$52.20	\$1.69	3.35%	500	\$50.51	\$52.20	\$1.69	3.35%		
1,000	\$95.24	\$97.06	\$1.82	1.91%	1,000	\$95.24	\$98.39	\$3.15	3.31%		
1,500	\$139.96	\$139.94	-\$0.02	-0.01%	1,500	\$139.96	\$144.62	\$4.66	3.33%		
2,000	\$184.69	\$182.80	-\$1.89	-1.02%	2,000	\$184.69	\$190.83	\$6.14	3.32%		

(1) Current Riders indicate a Pelican specific FRP and native storm securitization and Little Gypsy riders.

(2) Current fuel & EAC are based on the composite fuel factor for 12ME March 2014.

(3) Combined Rate Riders indicate a combined FRP and native storm securitization and Little Gypsy riders.

(4) Combined fuel & EAC are based on a weighted average of the ELL & EGS composite fuel factors for 12ME March 2014.

RESIDENTIAL SUMMARY BILL COMPARISON

Table 15 Revised to Remove Base Rate Blending

ELL									
WINTER					SUMMER				
PRELIMINARY					PRELIMINARY				
PRESENT RATES		BLENDED RATES		DIFFERENCE	PRESENT RATES		BLENDED RATES		DIFFERENCE
kWh	PRESENT RIDERS ^{(1) (2)}	HYBRID RIDERS ^{(3) (4)}	AMOUNT	PERCENT	kWh	PRESENT RIDERS ^{(1) (2)}	HYBRID RIDERS ^{(3) (4)}	AMOUNT	PERCENT
50	\$10.11	\$9.91	-\$0.20	-1.98%	50	\$10.11	\$9.91	-\$0.20	-1.98%
100	\$10.24	\$10.20	-\$0.04	-0.39%	100	\$10.24	\$10.20	-\$0.04	-0.39%
500	\$51.23	\$51.03	-\$0.20	-0.39%	500	\$51.23	\$51.03	-\$0.20	-0.39%
1,000	\$99.39	\$99.06	-\$0.33	-0.33%	1,000	\$102.47	\$102.07	-\$0.40	-0.39%
1,500	\$142.92	\$142.55	-\$0.37	-0.26%	1,500	\$153.71	\$153.11	-\$0.60	-0.39%
2,000	\$186.47	\$186.05	-\$0.42	-0.23%	2,000	\$204.92	\$204.13	-\$0.79	-0.39%
EGS									
WINTER					SUMMER				
PRELIMINARY					PRELIMINARY				
PRESENT RATES		BLENDED RATES		DIFFERENCE	PRESENT RATES		BLENDED RATES		DIFFERENCE
kWh	PRESENT RIDERS ^{(1) (2)}	HYBRID RIDERS ^{(3) (4)}	AMOUNT	PERCENT	kWh	PRESENT RIDERS ^{(1) (2)}	HYBRID RIDERS ^{(3) (4)}	AMOUNT	PERCENT
50	\$10.26	\$10.49	\$0.23	2.24%	50	\$10.26	\$10.49	\$0.23	2.24%
100	\$14.71	\$14.95	\$0.24	1.63%	100	\$14.71	\$14.95	\$0.24	1.63%
500	\$50.51	\$50.88	\$0.37	0.73%	500	\$50.51	\$50.88	\$0.37	0.73%
1,000	\$95.24	\$95.77	\$0.53	0.56%	1,000	\$95.24	\$95.77	\$0.53	0.56%
1,500	\$139.96	\$140.67	\$0.71	0.51%	1,500	\$139.96	\$140.67	\$0.71	0.51%
2,000	\$184.69	\$185.55	\$0.86	0.47%	2,000	\$184.69	\$185.55	\$0.86	0.47%
<p>(1) Rate assumes all current rates and riders.</p> <p>(2) Current fuel & EAC are based on the composite fuel factor for 12ME March 2014.</p> <p>(3) Combined Rate Riders indicate a combined FRP and native storm securitization and Little Gypsy riders.</p> <p>(4) Combined fuel & EAC are based on a weighted average of the ELL & EGS composite fuel factors for 12ME March 2014.</p>									

SGS CUSTOMER COUNT FREQUENCY OF PERCENTAGE CHANGE

Table 18 of the Business Combination Study Report

ELL - BASE REVENUE			ELL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change	% Customers	Customers	% Avg Rev Change
41.05%	36,384	GT -10%	37.29%	33,055	GT -10%
13.64%	12,090	-10% TO -5%	17.76%	15,741	-10% TO -5%
11.25%	9,975	-5% TO 0%	14.32%	12,695	-5% TO 0%
8.84%	7,833	0% TO 5%	9.75%	8,644	0% TO 5%
5.80%	5,145	5% TO 10%	4.78%	4,239	5% TO 10%
19.42%	17,212	GT 10%	16.09%	14,265	GT 10%
TOTAL			TOTAL		
	88,639			88,639	

EGS - BASE REVENUE			EGS - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change	% Customers	Customers	% Avg Rev Change
1.09%	427	GT -10%	0.53%	207	GT -10%
2.63%	1,032	-10% TO -5%	1.95%	765	-10% TO -5%
3.54%	1,390	-5% TO 0%	4.59%	1,804	-5% TO 0%
92.75%	36,440	0% TO 5%	92.93%	36,513	0% TO 5%
0.00%	-	5% TO 10%	0.00%	-	5% TO 10%
0.00%	-	GT 10%	0.00%	-	GT 10%
TOTAL			TOTAL		
	39,289			39,289	

SGS CUSTOMER COUNT FREQUENCY OF PERCENTAGE CHANGE

Table 18 Revised to Remove Base Rate Blending

ELL - BASE REVENUE			ELL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change	% Customers	Customers	%Avg Rev Change
0.00%	-	GT 10%	78.93%	69,962	-1% TO -2%
0.00%	-	-5% TO -10%	21.07%	18,677	<0% TO -1%
0.00%	-	<0% TO -5%	0.00%	-	0%
100.00%	88,639	0%			
0.00%	-	>0% TO 5%		88,639	
0.00%	-	5% TO 10%			
0.00%	-	GT 10%			
	88,639				

EGSL - BASE REVENUE			EGSL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change	% Customers	Customers	%Avg Rev Change
0.00%	-	GT -10%	0.00%	0	<0% TO -1%
0.00%	-	-5% TO -10%	3.03%	1,189	0%
0.00%	-	<0% TO -5%	52.60%	20,665	>0% TO 1%
100.00%	39,289	0%	18.82%	7,394	1% TO 2%
0.00%	-	>0% TO 5%	12.36%	4,858	2% TO 3%
0.00%	-	5% TO 10%	13.19%	5,183	3% TO 4%
0.00%	-	GT 10%			
				39,289	
	39,289				

SGS SUMMARY BILL COMPARISON

Table 20 Revised to Remove Base Rate Blending

	ELL [1]	ELL [2]	ELL	ELL
	WINTER	WINTER	WINTER	WINTER
KWH	CURRENT	BLENDED RIDERS	DELTA	% CHANGE
1,500	\$ 242.22	\$ 238.78	(3.44)	-1.42%
12,500	\$ 1,399.28	\$ 1,383.02	(16.26)	-1.16%
150,000	\$ 12,807.62	\$ 12,683.34	(124.28)	-0.97%
	ELL [1]	ELL [2]	ELL	ELL
	SUMMER	SUMMER	SUMMER	SUMMER
KWH	CURRENT	BLENDED RIDERS	DELTA	% CHANGE
1,500	\$ 242.22	\$ 238.78	(3.44)	-1.42%
12,500	\$ 1,399.28	\$ 1,383.02	(16.26)	-1.16%
150,000	\$ 13,245.39	\$ 13,121.11	(124.28)	-0.94%
	EGSL [1]	EGSL [2]	EGSL	EGSL
KWH	CURRENT	BLENDED RIDERS	DELTA	% CHANGE
1,500	\$ 180.54	\$ 181.14	0.60	0.33%
12,500	\$ 1,377.12	\$ 1,377.41	0.29	0.02%
150,000	\$ 16,334.43	\$ 16,330.96	(3.47)	-0.02%
[1] RATE ASSUMES ALL CURRENT RATES AND RIDERS				
[2] RATE ASSUMES PRELIMINARY COMBINED FRP, WEIGHTED AVERAGE OF EGSL AND ELL COMPOSITE FUEL,				
AND NATIVE SECURITIZATION RIDERS				

LGS CUSTOMER COUNT FREQUENCY OF PERCENTAGE CHANGE

Table 23 of the Business Combination Study Report

ELL - BASE REVENUE			ELL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change	% Customers	Customers	% Avg Rev Change
77.51%	2,444	GT -10%	53.00%	1,671	GT -10%
11.01%	347	-10% TO -5%	27.34%	862	-10% TO -5%
5.65%	178	-5% TO 0%	13.64%	430	-5% TO 0%
3.62%	114	0% TO 5%	4.09%	129	0% TO 5%
0.89%	28	5% TO 10%	1.27%	40	5% TO 10%
1.33%	42	GT 10%	0.67%	21	GT 10%
TOTAL	3,153		TOTAL	3,153	

EGSL - BASE REVENUE			EGSL - TOTAL REVENUE		
% Customers	Customers	% Avg Rev Change	% Customers	Customers	% Avg Rev Change
0.11%	21	GT -10%	0.00%	-	GT -10%
0.20%	38	-10% TO -5%	0.06%	12	-10% TO -5%
0.75%	144	-5% TO 0%	0.47%	89	-5% TO 0%
51.30%	9,810	0% TO 5%	67.43%	12,894	0% TO 5%
47.37%	9,058	5% TO 10%	31.96%	6,111	5% TO 10%
0.27%	52	GT 10%	0.09%	17	GT 10%
TOTAL	19,123		TOTAL	19,123	

LGS CUSTOMER COUNT FREQUENCY OF PERCENTAGE CHANGE

Table 23 Revised to Remove Base Rate Blending

ELL - BASE REVENUE			ELL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change	% Customers	Customers	%Avg Rev Change
0.00%	-	GT 10%	0.00%	0	>-2%
0.00%	-	-5% TO -10%	2.22%	70	-1% TO -2%
0.00%	-	<0% TO -5%	3.58%	113	<0% TO -1%
100.00%	3,153	0%	0.00%	0	0%
0.00%	-	>0% TO 5%	76.69%	2418	>0% TO 1%
0.00%	-	5% TO 10%	17.51%	552	1% TO 2%
0.00%	-	GT 10%			
				3,153	
	3,153				

EGSL - BASE REVENUE			EGSL - TOTAL REVENUE		
% Customers	Customers	%Avg Rev Change	% Customers	Customers	%Avg Rev Change
0.00%	-	GT 10%	0.00%	-	0%
0.00%	-	-5% TO -10%	6.35%	1,214	>0% TO 1%
0.00%	-	<0% TO -5%	79.92%	15,284	1% TO 2%
100.00%	19,123	0%	10.68%	2,042	2% TO 3%
0.00%	-	>0% TO 5%	3.05%	583	3% TO 4%
0.00%	-	5% TO 10%			
0.00%	-	GT 10%		19,123	
	19,123				

LGS SUMMARY BILL COMPARISON

Table 24 of the Business Combination Study Report

		ELL [1]	ELL [2]	ELL	ELL
KWH	KW	CURRENT	PRELIMINARY BLENDED	DELTA	% CHANGE
120,000	300	\$ 10,359.07	\$ 10,115.45	(243.62)	-2.35%
225,000	500	\$ 18,371.41	\$ 18,211.15	(160.26)	-0.87%
500,000	1,000	\$ 39,136.45	\$ 39,143.66	7.21	0.02%
2,500,000	5,000	\$ 193,510.14	\$ 195,511.65	2,001.51	1.03%
		EGSL [1]	EGSL [2]	EGSL	EGSL
KWH	KW	CURRENT	PRELIMINARY BLENDED	DELTA	% CHANGE
120,000	300	\$ 9,275.10	\$ 9,842.96	567.86	6.12%
225,000	500	\$ 16,947.25	\$ 17,735.37	788.12	4.65%
500,000	1,000	\$ 36,887.77	\$ 38,147.98	1,260.21	3.42%
2,500,000	5,000	\$ 184,248.77	\$ 190,542.89	6,294.12	3.42%

[1] RATE ASSUMES COMPOSITE FUEL
 [2] RATE ASSUMES PRELIMINARY BLENDED BASE RATE, COMBINED FRP, WEIGHTED AVERAGE OF EGSL AND ELL COMPOSITE FUEL, AND NATIVE SECURITIZATION RIDERS

LGS SUMMARY BILL COMPARISON

Table 24 Revised to Remove Base Rate Blending

		ELL [1]	ELL [2]	ELL	ELL
		CURRENT	BLENDED RIDERS	DELTA	% CHANGE
KWH	kW				
120,000	300	\$ 10,359.07	\$ 10,449.69	90.62	0.87%
225,000	500	\$ 18,371.41	\$ 18,562.37	190.96	1.04%
500,000	1,000	\$ 39,136.45	\$ 39,594.57	458.12	1.17%
2,500,000	5,000	\$ 193,510.14	\$ 195,844.21	2,334.07	1.21%
<th>EGSL [1]</th> <th>EGSL [2]</th> <th>EGSL</th> <th>EGSL</th>		EGSL [1]	EGSL [2]	EGSL	EGSL
<th>CURRENT</th> <th>BLENDED RIDERS</th> <th>DELTA</th> <th>% CHANGE</th>		CURRENT	BLENDED RIDERS	DELTA	% CHANGE
KWH	kW				
120,000	300	\$ 9,275.10	\$ 9,367.99	92.89	1.00%
225,000	500	\$ 16,947.25	\$ 17,105.30	158.05	0.93%
500,000	1,000	\$ 36,887.77	\$ 37,210.91	323.14	0.88%
2,500,000	5,000	\$ 184,248.77	\$ 185,857.57	1,608.80	0.87%
[1] RATE ASSUMES CURRENT RATES AND RIDERS					
[2] RATE ASSUMES CURRENT BASE RATE, COMBINED FRP, WEIGHTED AVERAGE OF EGSL AND ELL COMPOSITE FUEL, AND NATIVE SECURITIZATION RIDERS					